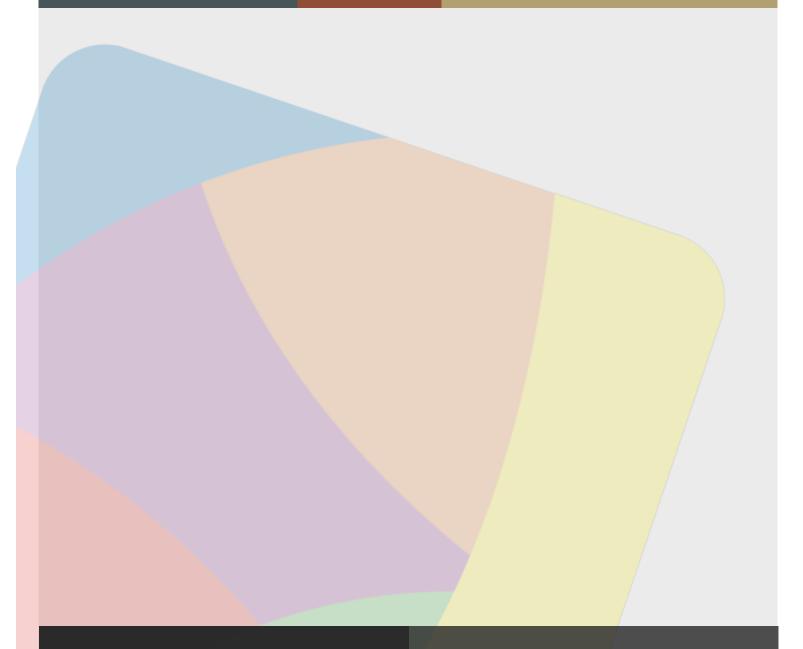# kaleidocode

Offshoring Services

Unit G1, 35 Intersite Avenue
Umgeni Business Park, Durban, 4001
South Africa
www.kaleidocode.co.za
+27 31 303 2299
rory.clarke@kaleidocode.co.za

Outsourcing to South Africa

For international firms, South Africa slots in between near-shore locations such as Canada, Mexico or Eastern Europe, which offer close proximity as well as cultural affinity to domestic markets, and more traditional offshore locations, such as India and the Philippines, that offer cheap labour.

South Africa has many factors working in its favour, including:

- A broad base of management and technical expertise, coupled with extensive financial services expertise, particularly in insurance, mortgage and loan processing and collection.
- Time-zone compatibility with Europe.
- Western business ethics and cultural affinity with UK, Europe and USA.
- High rates of fluency in English, coupled with neutral English accents that are easily understood in Western markets.
- A favourable exchange rate.
- An advanced and growing ICT industry.

The managing director at Kaleidocode has lived in the UK and worked in Europe for a number of years working on behalf of large multinationals. Kaleidocode has been bred into an understanding of how things are done in Europe, what works and what doesn't, and what the business culture expects.

A word on Passion

Passion is probably the last word you may expect to hear regarding software development outsourcing, but we think it's incredibly important. As the founders of Kaleidocode we love software built well and generously. We abhor poor quality, and disused results of unloved projects. We love technology and what it can do for business if channeled appropriately.

We strongly desire the opportunity to impact your business in a way that changes your outlook on software projects; that they can be on time, to budget and meet the business objectives. In short a breath of fresh air.

Services that we provide

We provide turnkey vested outsourcing solutions, staff augmentation, QA, development consultants and general offshore development & support services to companies worldwide.

- Turnkey software project delivery
- Requirements gathering and Analysis
- System Design
- Code and Database Development resources
- IT Project management services or resources
- IT System consultancy for due diligences
- Specific Architectural and Code reviews
- Agile staff coaching – processes, patterns & practices
- SLA's – support contracts

If you don't see what you are looking for from the listing above, then just ask. We would love nothing more than to discuss a problem you are facing, and see if we can help.

Skills

Kaleidocode has strong recent pedigree in .NET framework development. Additionally we have extensive open source experience.

Indicator of types of technology exposure maintained by the team:

- C#, .NET 4+, ASP.NET
- SQL Server 2008R2, 2012+, Postgres, MySQL
- CSS3, HTML5 – framework independent web client approaches
- Angular 2, Ionic
- Xamarin, MVVM, Swift
- NoSQL - Neo4J, MongoDB, eXistDB
- Service Bus and SOA design – service orientation
- Big Data, application integrations, ETL services – data layer services

Indicative Rates and Engaging Further.

Contact us to get an understanding of what outsourcing to Kaleidocode could save you in the short and longer term. Whilst our rates are competitive, we strongly believe that the total cost of project ownership will be your ultimate saving. We would be delighted to give you a proposal based on your requirements.

Some closing thoughts

We believe that Kaleidocode has something unique to offer to clients. It's not all about the cost quoted – whilst important, we strongly suggest that the following are the bigger part of the outsource equation:
- We strive to understand your specific business requirements emphatically
- We make every possible effort to learn your business or market sector
- We must ask questions and not assume - we cannot go off and build something that is not what you desired
- We have to concentrate on communicating effectively – making it easy for you to work with us
- We need to provide consistency of resource - a pool of talented individuals that you can regularly use and get to know well

"I have always enjoyed doing business in South Africa. The enthusiasm, entrepreneurial spirit and optimism are infectious. Their attention to customer service is legendary and it is one of the world's most beautiful countries."
Sir Richard Branson

"South Africa is our primary offshore delivery centre to serve the UK market. While not the cheapest, a neutral accent and ability to connect with customers justifies the cost"
Managing Director, Teleperformance